



## Case History - Snap-On Tools

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### MRO Integrated Supply “Taking the cost out of Vendor Managed Inventory”

#### The Problem

Snap-On Tools was looking for an integrated supplier who could help them control costs associated with managing their MRO parts tool cribs. This integrated supplier needed to help them:

- Consolidate maintenance parts from several locations into one central tool room
- Close two unproductive plants and merge the tooling into one remaining facility
- Save space – adding new tooling equipment
- Reduce the management costs and gain control over non-value add inventory
- Gain control of inventory
- Eliminate wasted inventory spend – reduce the spending money on MRO parts that they didn't need

*“The key to any Integrated Supply system is cutting costs while adding value”*

- Gary Ash, Regal Tool

They chose Regal Tool, Inc. an industrial tool supplier based in Louisville, Kentucky. Regal Tool showed them how they could consolidate their many parts cribs into one location, convert floor space into productive use and gain control over their MRO parts inventory.

The challenge for Regal Tool was how could they address Snap-On's needs while controlling costs and profitability requirements. Managing a three-shift MRO parts crib at Snap-On Tools would require the placement of a Regal Tool employee on-site for each shift. The costs to do this simply didn't add up. Regal Tool searched a way to provide 24x7 access with less manpower.

#### The Solution: CompuCrib™

With assistance from ShelfPlus, Regal Tool installed a 3-unit CompuCrib™ at 1 Snap-On facility, closing cribs at 2 other facilities. The automation and security features of vertically-oriented CompuCrib enabled Regal to offer Snap-On 24x7 access to their MRO parts. Regal Tool staffed the crib for only one shift with one employee. This employee replenished inventory and maintained the 3-unit CompuCrib. In the end, Regal Tool provided an automated solution that met their customer's needs with more control and at a reduced cost.





**Photos**

Before



After



One of Snap-On's old parts cribs.      Regal employee accessing the system



3-unit CompuCrib installed at Snap-On Tools and managed by Regal Tool

